

Remit to:



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# MATS #79-2022 Overhead Lighting / Truss Rental Order Form

**Discount Deadline Date: Wednesday, March 2, 2022**



**Cancellation:** Cancellation *after* installation will be at 100% of prevailing rate.  
**Late Request:** Requests after deadline will be filled as available.

## Overhead Lighting

Overhead Lighting may be ordered as a stand alone rental, where the individual light is inconspicuously hung in the ceiling of the exhibit hall, or it may be ordered in conjunction with a complete truss set-up, for greater impact. If you desire a full overhead truss installation, please contact us so that our lighting designers can design a custom installation for you. Full truss packages can save time and money on installation and electrical costs.



All prices below are for the cost of the lighting instrument only. In addition, there is an hourly labor cost to install and remove (\$72.00 per man hour S/T or \$144.00 per man hour O/T). Labor costs normally averages 3 hours per individual ceiling mounted fixture ordered, which includes the time to install, focus, and remove. Please provide as much detail as possible relative to exact location of the "focus point" of your light, i.e. the floor placement of the product you want the lighting to illuminate.

**Important Note.** The facility is responsible for running electrical power to your specified location. Please request your order for electrical power needs by completing the Electrical Order Form enclosed in this Service Manual.

Item #		Item Description	Qty	Discount	Standard	Total
1360		1000 Watt Parcan Light (flood application) <i>Includes Light and cabling to electrical source</i>		\$110.00	\$165.00	
1361		750 Watt Leko Light (spot application) <i>Includes Light and cabling to electrical source</i>		\$130.00	\$195.00	
1399		Rotating Hanging Sign Motor <i>Includes Light and cabling to electrical source</i>		\$375.00	\$562.00	
1041	Electrical Labor	_____ x 2 average ST hrs. per light to install & focus = _____ total estimated ST hrs. x \$80.00 per hr. = \$_____ #of lights x 1 average OT hrs. per light to remove = _____ total estimated OT hours x \$160.00 per hr. = \$_____				<b>Total Est.</b> <b>Labor Cost =</b>

## Truss & Chain Motors

Individual sticks of truss and chain motors may be ordered in this section. All truss and chain motors will require additional rigging and highlift labor to install and remove. Riggers and highlift labor can be ordered on the Highlift / Rigging Labor Order Form included in this Service Manual. Again, if you desire a full overhead truss installation, please contact us so that our lighting designers can design a custom installation for you that can be cheaper than the ala carte pricing below.

Item #		Item Description	Qty	Discount	Standard	Total
1363		Tomcat 12" Box Truss, 10' section <i>Includes necessary span-sets rigging, does not include chain motors</i>		\$130.00	\$195.00	
1364		CM 1/4 Ton Chain Motor <i>Includes necessary rigging</i>		\$425.00	\$638.00	
1365		CM 1/2 Ton Chain Motor <i>Includes necessary rigging</i>		\$525.00	\$788.00	

**Subtotal This Form: \$ \_\_\_\_\_**

Copy this subtotal to the **Payment Authorization Form** where **6% SALES TAX** will be calculated.

**Payment Policy: Advance Discount:** To obtain the discount pricing, your order with full payment must be received by the deadline date published above. Any orders received before the deadline date without payment will be charged at the standard rates.

**Yes, I have reviewed the Payment Policy and enclosed the Payment Form.**  
All orders are subject to the terms and conditions as outlined on the payment form.

**Booth Number:** \_\_\_\_\_

Company Name \_\_\_\_\_ Phone \_\_\_\_\_

Street Address \_\_\_\_\_ Fax \_\_\_\_\_

City / State / Zip \_\_\_\_\_ Print Name \_\_\_\_\_

Email \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_