

PRO TALKS SEMINAR SERIES

ATTENDEE EDUCATION TOPICS SURVEY 11.6.2023





In the Business category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
<u>Equipment</u>	62.12 %
<u>Maintenance</u>	49.61 %
<u>Business</u>	48.14 %
<u>Technology</u>	46.17 %
Government & Regulations	41.25 %
<u>Safety</u>	35.77 %
<u>Operations</u>	32.89 %
Emissions & Efficiency	29.57 %



In the Equipment category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Aftermarket Products	66.70 %
Supply chain issues and updates	43.86 %
Spec'ing the correct equipment for your operations	43.63 %
The future of truck rental/leasing	33.30 %
Managing inventory	25.95 %
Hotshot operations	25.03 %
Speed limiters	23.65 %
Alternative Fuel/Zero-emission vehicles	22.39 %



In the Maintenance category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Maintenance (best practices)	82.18 %
Roadside Inspections	58.48 %
Seasonal Maintenances	57.47 %
Developing a successful maintenance program	57.33 %
Securing Loads	44.68 %



In the Business category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Business tips to run a successful operation	71.47 %
Fuel Prices/Savings	52.94 %
Reducing insurance costs	48.09 %
Driving revenue	39.56 %
US economy	39.12 %
Driver pay	33.38 %
Driver training standards	31.03 %
Driver Retention/Loyalty Programs	30.29 %
Partnering with Brokerages/ Broker issues	29.71 %
Financial goal setting	29.26 %
The importance of data analytics	20.88 %
Electronic billing	18.53 %
Factoring	15.74 %
Technician shortage	15.29 %
Mergers and acquisitions	12.65 %



In the Technology category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
ELDs and ECMs	48.30 %
Implementing new tech in old trucks	44.89 %
In-cab cameras	41.64 %
Freight hauling market trends	39.16 %
Cargo theft protection	37.15 %
Trailer connectivity	37.15 %
Best mobile apps for load securement	36.53 %
Tech to recruit the next generation in trucking	29.88 %
Video telematics making the industry safer	27.24 %
AI/Autonomous Trucking	25.70 %
How to prevent a cybersecurity attack to your fleet	24.30 %
Effects of e-commerce	22.60 %



In the Government & Regulations category, what topics would you be interested in?

Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Hours of Service	66.84 %
Compliance	61.86 %
Future regulations roadmap	54.12 %
Speed limiters	47.42 %
Broker reform/double brokering	42.61 %
AEB (automatic emergency brake mandate)	40.03 %
Trucking Litigation/Lawsuit abuse reform	39.35 %
Human Trafficking	20.27 %



In the Safety category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Driver training standards	60.08 %
Driver health and wellness	59.09 %
Why trucking accidents are on the rise	57.91 %
Driver distraction	54.94 %
The future of safety in trucking	54.15 %
Cargo Securement	42.89 %
CSA	41.30 %
How to build a safety first culture	39.33 %
Protecting your assets	39.33 %
Bottlenecks/Congestion	37.75 %
Speed limiters	28.66 %



In the Operations category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Truck parking shortage and issues	70.29 %
Carrier/Shipper Relationship Building	61.20 %
Customer facilities drop off/pick up delays (detention)	49.22 %
Supply chain issues	46.56 %
Driver shortages and retention	44.12 %
Going from driver to carrier	32.59 %
Increased efforts for women drivers	26.83 %
Human Trafficking	20.27 %



In the Emissions & Efficiency category, what topics would you be interested in? Select all that apply

ANSWER CHOICES	RESPONSE PERCENTAGE
Oil/fuel additives	70.20 %
Alternative fuels in trucking	55.51 %
The importance of Aerodynamics	51.84 %
Zero emission trucking	44.49 %
Electrification of trucking	37.96 %
Impact of urbanization in trucking	24.49 %
Decarbonized Fuels	24.08 %
Carbon Neutral Fleets	20.82 %



READY TO PLAN YOUR SUCCESS?

EXHIBIT SPACE

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