

Remit to:



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MATS 2027

Overhead Lighting / Truss Rental Order Form

Discount Deadline Date: Thursday, February 25, 2027

Cancellation Policy: Cancellation *after* order processing will be at 10% of prevailing rate. Cancellation *after* delivery will be at 100% of prevailing rate.

Late Request: Requests after deadline will be filled as available.

Overhead Lighting

Overhead Lighting may be ordered as a stand alone rental, where the individual light is inconspicuously hung in the ceiling of the exhibit hall, or it may be ordered in conjunction with a complete truss set-up, for greater impact. If you desire a full overhead truss installation, please contact us so that our lighting designers can design a custom installation for you. Full truss packages can save time and money on installation and electrical costs.

All prices below are for the cost of the lighting instrument only. In addition, there is an hourly labor cost to install and remove (*see labor rates below*). Labor costs normally averages 3 hours per individual ceiling mounted fixture ordered, which includes the time to install, focus, and remove. Please provide as much detail as possible relative to exact location of the "focus point" of your light, i.e. the floor placement of the product you want the lighting to illuminate.

Important Note. The facility is responsible for running electrical power to your specified location. Please request your order for electrical power needs by completing the Electrical Order Form enclosed in this Service Manual.

Item #		Item Description	Qty	Discount	Standard	Total
1360		1000 Watt Parcan Light (flood application) <i>Includes Light and cabling to electrical source</i>		\$ 142.00	\$213.00	
1361		750 Watt Leko Light (spot application) <i>Includes Light and cabling to electrical source</i>		\$ 164.00	\$246.00	
1399		Rotating Hanging Sign Motor <i>Includes Light and cabling to electrical source</i>		\$ 448.00	\$672.00	
1041	Electrical Labor	$x 2 \text{ average ST hrs. per light to install \& focus} = \text{total estimated ST hrs.} x \$110.00 \text{ per hr.} = \$$ $\# \text{ of lights } x 1 \text{ average OT hrs. per light to remove} = \text{total estimated OT hours} x \$220.00 \text{ per hr.} = \$$			Total Est. Labor Cost =	

Truss & Chain Motors

Individual sticks of truss and chain motors may be ordered in this section. All truss and chain motors will require additional rigging and highlift labor to install and remove. Riggers and highlift labor can be ordered on the Highlift / Rigging Labor Order Form included in this Service Manual. Again, if you desire a full overhead truss installation, please contact us so that our lighting designers can design a custom installation for you that can be cheaper than the ala carte pricing below.

Item #		Item Description	Qty	Discount	Standard	Total
1363		Tomcat 12" Box Truss, 10' section		\$164.00	\$246.00	
1364		CM 1/4 Ton Chain Motor <i>Includes one spanset, one shackle and 50' control cable for deadlift.</i>		\$511.00	\$767.00	
1365		CM 1/2 Ton Chain Motor <i>Includes one spanset, one shackle and 50' control cable for deadlift.</i>		\$625.00	\$938.00	

***Any additional rigging materials necessary (i.e. spansets, shackles, control cables etc.) will be determined and billed on-site during installation.**

Subtotal This Form: \$ _____

Copy this subtotal to the **Payment Authorization Form** where **6% SALES TAX** will be calculated.

Payment Policy: **Advance Discount:** To obtain the discount pricing, your order with full payment must be received by the deadline date published above. Any orders received before the deadline date without payment will be charged at the standard rates.

☐ **Yes, I have reviewed the Payment Policy and enclosed the Payment Form.**
All orders are subject to the terms and conditions as outlined on the payment form.

Booth Number: _____

Company Name _____ Phone _____

Street Address _____ Fax _____

City / State / Zip _____ Print Name _____

Email _____ Signature _____ Date _____